

## Empire Life Emblem Balanced Portfolio Series I

This document contains key information you should know about Empire Life Emblem Balanced Portfolio (the "Fund"). You can find more detailed information in the Fund's simplified prospectus. Ask your representative for a copy, contact Empire Life Investments Inc. at 1-855-823-6883 or mutualfund@empire.ca, or visit www.empirelifeinvestments.ca.

**Before you invest in any fund, consider how the fund would work with your other investments and your tolerance for risk.**

### Quick facts

<b>Fund codes:</b>	Initial Sales Charge ELM8300	<b>Fund manager:</b>	Empire Life Investments Inc.
<b>Date series started:</b>	January 9, 2012	<b>Portfolio manager:</b>	Empire Life Investments Inc.
<b>Total value of the fund on December 31, 2017:</b>	\$223,120,750	<b>Distributions:</b>	Annually in December
<b>Management expense ratio (MER):</b>	0.00%	<b>Minimum investment:</b>	Negotiated between Empire Life Investments Inc. and the investor

### What does the Fund invest in?

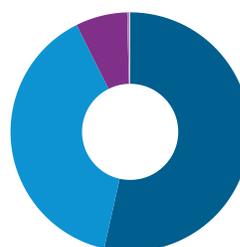
The Fund aims to provide a balance between a high level of income and long-term capital growth by investing primarily in a broadly diversified mix of Canadian fixed income and equity securities. The target asset mix of the Fund is 50% in equity securities and 50% in fixed income securities. The Fund may invest up to approximately 35% of its assets in foreign securities.

The charts below give you a snapshot of the fund's investments on December 31, 2017. The fund's investments will change over time.

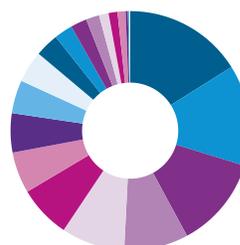
#### Top 10 Investments as at December 31, 2017

1. Bank of Nova Scotia 1.095% January 5, 2018	4.5%
2. Government of Canada 1.250% November 1, 2019	4.2%
3. Royal Bank of Canada 0.950% January 2, 2018	2.5%
4. Toronto-Dominion Bank	2.2%
5. Royal Bank of Canada	2.1%
6. Bank of Nova Scotia	1.9%
7. Alimentation Couche-Tard Inc. 'B'	1.5%
8. Brookfield Asset Management Inc. 'A'	1.3%
9. Government of Canada 2.250% June 1, 2025	1.3%
10. Agrium Inc.	1.3%
<b>Total percentage of top 10 investments:</b>	<b>22.8%</b>
<b>Total number of investments:</b>	<b>342</b>

#### Investment Mix as at December 31, 2017



Asset Breakdown	
Equities	53.6%
Fixed Income	39.2%
Short-term Investments	7.0%
Cash & Cash Equivalents	0.3%
Other Net Assets (Liabilities)	-0.1%



Industry Breakdown	
Corporate Bonds	16.1%
Financials	13.7%
Government Bonds	12.4%
Provincial Bonds	8.7%
Energy	8.6%
Industrials	7.1%
Consumer Staples	5.6%
Consumer Discretionary	5.3%
Bankers' Acceptances	4.5%
Materials	4.3%
Information Technology	3.2%
Term Deposit Receipts	2.5%
Health Care	2.2%
U.S. Corporate Bonds	1.8%
Utilities	1.3%
Telecommunication Services	1.2%
Real Estate	1.1%
Cash & Cash Equivalents	0.3%
Municipal Bonds	0.2%
Other Net Assets (Liabilities)	-0.1%

## How risky is it?

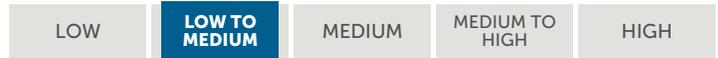
The value of the fund can go down as well as up. You could lose money. One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

## Risk rating

Empire Life Investments Inc. has rated the volatility of this fund as **low to medium**.

This rating is based on how much the fund's returns have changed from year to year.



For more information about the risk rating and specific risks that can affect the fund's returns, see the "What are the Risks of Investing in the Fund?" section of the fund's simplified prospectus.

## No guarantees

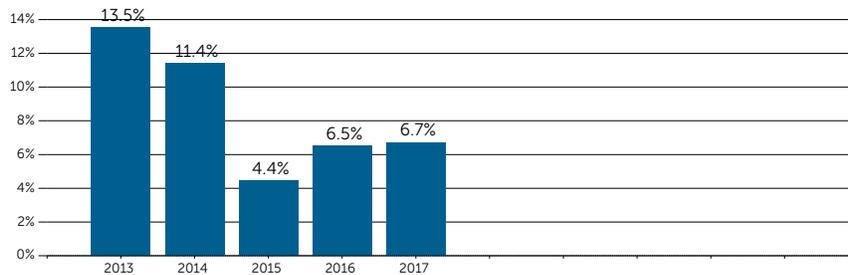
Like most mutual funds, this fund doesn't have any guarantees. You may not get back the money you invest.

## How has the Fund performed?

This section tells you how series I units of the Fund have performed over the past 5 years. Returns are after expenses have been deducted. These expenses reduce the series' returns.

### Year-by-year returns

This chart shows how series I units of the Fund performed in each of the past 5 years. The Fund did not drop in value in any of the 5 years. The range of returns and change from year to year can help you assess how risky the Fund has been in the past. It does not tell you how the Fund will perform in the future.



### Best and worst 3-month returns

This table shows the best and worst returns for series I units of the Fund in a 3-month period over the past 5 years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
Best return	6.4%	November 30, 2013	Your investment would rise to \$1,064
Worst return	-2.1%	July 31, 2017	Your investment would drop to \$979

### Average return

A person who invested \$1,000 in series I units of the Fund on the inception date now has \$1,597.63. This works out to an annual compound return of 8.1%.

## Who is the Fund for?

Investors who:

- Seek long-term capital growth with reduced volatility through a diversified portfolio of equity and fixed income securities; and
- Are willing to accept a low to medium level of risk.

## A word about tax

In general, you will have to pay tax on any money you make on a fund including your share of the fund's earnings and on taxable capital gains from redeeming your investment. How much tax you pay depends on the tax laws where you live and whether or not you hold the fund in a registered plan and the type of earnings of the fund (e.g. interest, dividends, capital gains, etc.). In general, you do not pay tax on your investments while held in a Registered Retirement Savings Plan, Tax-Free Savings Account or other registered plan. If you hold your investment outside of a registered plan, you will receive a tax slip showing your share of the fund's earnings. You must include the amounts shown in your income whether you receive them in cash or have them reinvested. You must calculate your taxable capital gains from a redemption.

## How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Series I units of the Fund. The fees and expenses—including any commissions—can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another.

Ask about other funds and investments that may be suitable for you at a lower cost. Ask about other funds and investments that may be suitable for you at a lower cost.

### 1. Sales charges

This series is only available to eligible institutional and high net worth investors, employees of Empire Life Investments Inc. and employees of certain affiliates of Empire Life Investments Inc. and is not sold to the general public. There are no sales charges or commissions payable to your representative's firm for this series. Instead, each Series I investor negotiates a management fee that is paid directly to Empire Life Investments Inc.

### 2. Fund expenses

You do not pay these expenses directly. They affect you because they reduce the series' returns. As of June 30, 2017 the series' expenses were 0.10% of its value. This equals \$1.00 for every \$1,000 invested.

	Annual rate (as a % of the series' value)
<b>Management expense ratio (MER)</b> This is the operating expense of this series. Empire Life Investments Inc. waived some of the Fund's expenses. If it had not done so, the MER would have been higher.	0.00%
<b>Trading expense ratio (TER)</b> These are the fund's trading costs	0.10%
<b>Fund expenses</b>	<b>0.10%</b>

### More about the trailing commission

No trailing commission is paid in respect of Series I.

### 3. Other fees

You may have to pay other fees when you buy, hold, sell or switch units of the Fund.

Fee	What you pay
<b>Short-term trading fees</b>	Up to 2% of the value of the units redeemed or switched if you redeem or switch your units within 30 days of buying them. This fee is payable to the Fund.
<b>Switch fees</b>	Your representative's firm may charge you up to 2% of the value of the units switched, as negotiated between you and your representative's firm.
<b>Series I Management Fee</b>	Series I management fee is negotiated and paid directly to Empire Life Investments Inc. by you and will not exceed an annual rate of 1.95%.
<b>Insufficient funds fee</b>	You may be charged a fee of \$25 plus applicable taxes for each payment not honoured by your financial institution.

## What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund securities within two business days after you receive a simplified prospectus or Fund Facts, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, Fund Facts, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

## For more information

Contact Empire Life Investments Inc. or your representative for a copy of the Fund's simplified prospectus and other disclosure documents, which have more detailed information. These documents and the Fund Facts make up the Fund's legal documents.

**Empire Life Investments Inc.** Toll-free: 1-855-823-6883  
 165 University Avenue Email: [mutualfund@empire.ca](mailto:mutualfund@empire.ca)  
 9th Floor [www.empirelifeinvestments.ca](http://www.empirelifeinvestments.ca)  
 Toronto, Ontario  
 M5H 3B8

To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).